

Why IDAHO?



BECAUSE GROWN IN IDAHO GOES A LONG WAY!

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BECAUSE GROWN IN IDAHO IS MUCH MORE THAN A LABEL!

Customer Appeal

Customers love Idaho® potatoes—so much that they ask for them by name. Idaho® potatoes far outscore other states' potatoes in customer preference and awareness. For quality Idaho® potatoes, look for the GROWN IN IDAHO seal.

I SAY POTATO
You Say Idaho!

9/10

9 out of 10 Americans say they associate potatoes with Idaho more than any other state in the nation



Source: 2014 Ketchum Marketing Study

Performance

Idaho® Russet potatoes consistently average high solids, season after season. This, coupled with low-moisture content, simply makes them better than those grown elsewhere. Use Idaho® Russets and you'll enjoy:

- Fluffier baked potatoes with bright, white interiors and more potato flavor
- Crispier, fuller, fresh french-fried potatoes that shrink less and absorb less oil
- Tastier mashed potatoes with consistent texture and unequalled taste. Even overmixing can't ruin these potatoes!

IT'S GOTTA BE IDAHO

72% of Americans say they would be inclined to eat Idaho® potatoes over potatoes from other states

72%



Source: 2014 Ketchum Marketing Study



Ketchum is a leading global insights firm serving as a partner to more than 100 of the Fortune 500 and thousands of smaller companies and organizations. For more information about Ketchum, please visit www.ketchumglobal.com.

Taste

So why are Idaho® potatoes so much better than the rest? Idaho's growing season of warm days and cool nights, combined with plenty of mountain-fed irrigation and rich volcanic soil, produce the unique texture, taste, and dependable performance that keep customers asking for more.

Availability

Idaho® potatoes are as dependable as the soil they grow in. Unlike potatoes from other states that are only available seasonally, Idaho® potatoes are usually available year-round.

Committed to Quality

Idaho actively leads the industry in:

- Research, including growing techniques, food-safety issues, handling, and distribution.
- Advertising the goodness of Idaho® potatoes. Idaho uses the power of major media outlets to connect consumers with the Idaho® potato brand.
- Support. We provide educational training and merchandising materials to those who request it.

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